



Entersoft Group of Companies

Software for ambitious enterprises



Entersoft is a business software provider, for small and medium businesses and departments of large enterprises. Entersoft has been growing impressively, steadily enlarging a prestigious clientele that trust their daily operations and strategic decisions on Entersoft's innovative products and solutions amplifying their competitiveness.

The company is listed in the Alternative Market of the Athens Stock Exchange. It has established subsidiaries in Bulgaria and Romania and exports in Cyprus, Serbia, U.A.E. and Saudi Arabia through certified partners. Entersoft cooperates with Certified Partners who ensure quality support and implementation capabilities to its customers.

Its mission is to provide constantly innovative and effective full range Integrated Enterprise Applications along with high quality services and support, to ensure optimized efficiency for its customers. Entersoft is addressed to enterprises that regard their software applications as means to amplify their competitive advantage. Targets companies who wish to enhance their growth and empower their executives with contemporary tools to manage and exploit information for data driven decision making, enabling them to respond to challenges and change.



International Technology & Innovation Awards

Microsoft Country Partner of the Year Award

Entersoft was chosen out of an international field of top Microsoft partners as delivering market-leading customer solutions built on Microsoft technology and won the 2010 Microsoft Country Partner of the Year Award for Greece. Entersoft was recognized for its superior technology, innovation, high customer satisfaction levels as well as its business excellence and impact.

Microsoft "Your Business Your Fame" Windows Azure Category, CEE region

Entersoft S.A. ranked first in the Windows Azure category in Greece in June 2012 for its cloud-based business applications E-Commerce and Mobile of Entersoft Business Suite®. This distinction provided Entersoft the opportunity to compete for the Central and Eastern Europe award, nominated during the World Partner Conference Microsoft (WPC) held in Toronto, Canada.

Entersoft Solutions:

Entersoft Business Suite®

A comprehensive business software that integrates all business functions of an enterprise. It provides a complete ERP, CRM, E-Commerce, Retail and Mobile functionality empowered by an extended Business Intelligence system.

Entersoft CRM®

An integrated as well as standalone pioneering CRM system. It amplifies Sales, Marketing, Customer Support and Service departments. Facilitates and automates operations minimizing operating costs and accelerating customer relationships. It is fully integrated with Entersoft ERP, as well as with other ERP systems.

Entersoft E-Commerce®

It fully supports E-Commerce needs, for B2C and B2B functionality as well as for a contemporary company portal. A standalone, advanced solution fully integrated with ERP and CRM.

Entersoft Retail®

A comprehensive standalone application addressed to the highly demanding Retail market. POS, Back-office, CRM, e-shop, online and offline, fully integrated with ERP, CRM and E-Commerce.

Entersoft Mobile®

An integrated or standalone comprehensive application to empower mobile executives to respond quickly and effectively to business challenges and customer needs, through an iOS, Windows or Android compatible device. The application can be fully integrated with the existing ERP and/or CRM. The apps comprise of, Sales Force Automation, Merchandising, Retail Sales Assistant, Field Service and MIS 360°.



www.entersoft.eu



www.retail-link.gr



www.cardisoft.gr

Retail@Link is the leading Software as a Service Provider in Greece, operating as an independent Collaboration Hub between businesses. Since 2003, Retail@Link is offering a set of innovative collaboration services, focusing on effectively connecting companies with their business partners, on the following directions:

- e-Invoicing
- e-Archiving
- Electronic Data Interchange (EDI)
- Collaborative Supply Chain Management Services



With the use of state-of-the-art technologies and new innovative collaboration models Retail@Link is offering customer-centric services to innovative and competitive businesses. Our company has significant experience and know-how in the Retail and FMCG market, while rapidly expanding to other market segments, offering tangible Return on Investment and added value to a wide range of well-known companies.

Our strength in Retail@Link is the understanding of our customer's relations with their business partners, in which we have invested in over 10 years of outstanding support in several market segments, from FMCG and Retail to Services and Banking. In Retail@Link, we understand your data and process needs and find the quick-wins to start optimizing your inbound & outbound collaboration streams. Our dedicated Team offers premium support in the change process, as well as on the best practices of getting the most out of our services with accountable ROI.

Since November 2009 Retail@Link belongs to the Entersoft Group of companies. Entersoft is a leading and fast growing provider of enterprise application software for small and medium sized businesses and departments of large enterprises. Our collaboration with Entersoft, helps us reach our ambitious targets for the next decade, since it supports us with outstanding technology, an additional very large customer base as well as excellent financial standing. Entersoft Group's products and solutions, support more than 2.000 competitive enterprises to streamline their operations and amplify their strategy, while the advanced and reliable Collaboration Services, connect more than 7.000 companies for e-invoicing and collaborative supply chain management.

R@L Solutions:

R@L e-Invoicing Paperless

e-invoicing Paperless is a secure online and automated service, which enables businesses to exchange invoices and other trade related business documents.

Retail@Link acts as a B2B hub between trading partners who use different information technology and back-end systems (ERPs), implementing fast, easy, and reliable management of electronic invoices.

R@L e-Invoicing BizDocEE

R@L BizDocEE is a stand alone application, which answers your company's need to digitalize, archive and deliver outgoing invoices as well as receive and archive incoming and outgoing invoices on a local – business level.

R@L e-Invoicing EDI

Retail@Link's EDI service, supports the digital exchange of your business document data, such as invoices, orders, deliveries or product catalogues to achieve automated data entry in your back-end (ERP) systems.

R@L SCM

R@L Collaborative Supply Chain Management is a shared framework, aiming to create:

- A Supply Chain Network which shares business processes, POS Data & Key Performance Indicators,
- A Coordinated Workflow which leads to the sustainable co-management of the partners' Replenishment needs,

Both via secure Internet-based solutions.



www.entersoft.eu



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www.cardisoft.gr

Cardisoft S.A., founded in 1998 and since 2012 is an Entersoft Group member. The company is an ISV and specializes in the development of an integrated information system for Education Organizations. The company is considered one of the most important providers in the field in Greece, with a significant project portfolio in CEE area. Furthermore, Cardisoft extends its expertise in providing telecommunication applications as a parallel software development field.

The company's primary mission is to deliver excellent service to its users. Cardisoft is constantly developing state of the art products and provides innovative services for both the Public and the Private sector. Cardisoft is ISO 9001:2000 certified, in the Design and Development of Information Technology and Telecommunications Projects and Services sector.



Cardisoft e-University Integrated Information System

Cardisoft's e-University Solution is a set of integrated applications and database systems that have been developed to allow universities and educational institutions perform their administrative and educational duties in a highly efficient and organized manner.

The solution fully utilizes state of the art technology and provides access to various media such as internet and voice/video communications (land phones, mobile phones, PDAs etc.). It fully supports e-educational institutions to upgrade, allowing them to efficiently handle their daily workloads, improve the services offered to students, introduce new digital services and provide full integration with diverse applications and systems.

Cardisoft e-University provides:

- Improvement of services provided to students and academic staff in terms of their daily transactions with administrative and academic staff through a campus-wide solution of integrated databases,
- A centralized database and application system with instant access to critical data,
- Automation of the administrative procedures for students, academic and administrative staff,
- Simplified configuration of personalized parameters,
- Comprehensive system support

Cardisoft e-University Solution is a fully-integrated suite of applications that deliver administrative, academic and self-service support for higher education. Cardisoft's products are based on international standards while their open architecture provide solutions for educational institutions worldwide.

Cardisoft Solutions:

Cardisoft e-University Platform

The integrated Electronic University management platform

Cardisoft Uniadm

Web based access control application of Academic Institutes databases

Cardisoft File Manager

Document Management application

Cardisoft StudentsWEB

Web portal for students

Cardisoft ClassWEB

Web portal for teachers

Cardisoft VoiceStudents

Voice portal for students

Cardisoft iKiosk

Students Infokiosk

Cardisoft TimeTable

Schedule Management

Cardisoft ReportGenerator

Report Management

Cardisoft Reporting Suite

Statistics Management and evaluation

e-Learning

Electronic learning applications and services

Cardisoft Prosopiko

HR Management application



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